



**Public selection for admission to the Two-Year Master's
Degree in**

INNOVATION MANAGEMENT (MAIN)

Academic year 2019/20

***(English
translation)***

**The only binding version is the
Italian one.**

Deadlines:

- a) **From November 20th 2018 to February 20th 2019, 12.00 (GMT+1)** for non-EU citizens living abroad, EU-citizens and non-EU citizens permanent living in Italy;
- b) **From March 4th to June 13th 2019, 12.00 (GMT+1)** for EU-citizens and non-EU citizens currently living in Italy;

Online application: <http://www.unitn.it/en/apply/master>



Art. 1 Public Selection

1. The University of Trento announces a public selection based on qualifications and (if appropriate) interview, in order to select students for admission to the first year of the Master's Degree Programme in Innovation Management (MAIN) for the academic year 2019/2020. The MAIN is jointly offered by the Department of Economics and Management of the University of Trento and the School of advanced Studies of Pisa. Entry is restricted to **30 places**. This figure includes **20 places** reserved for non-EU citizens living abroad and **3 places** for students of Istituti Superiori a Statuto Speciale. Any places remaining after the first round of selection will be available for EU citizens and non-EU citizens currently living in Italy.
2. The official language of the course is English.

Art. 2 Admission Requirements

1. Applications are accepted to the selection process from:
 - a) Non-Eu citizens living abroad
 - b) EU citizens
 - c) Non-EU citizens currently living in Italy

Who satisfy the following requirements:

- i) a bachelor's or higher degree awarded in Italy or other qualification recognised as equivalent awarded abroad. Undergraduate candidates are also accepted providing that they will obtain their bachelor's degree:
 - **before 30 June 2019** for non-EU citizens living abroad;
 - **before 31 October 2019** for EU-citizens and non-EU citizens currently living in Italy;
- ii) good knowledge of the English language, at least B2 level of the Common European Framework of Reference for Languages attested as follows:
 - International Certifications from among the following¹:
 - IELTS, TOEFL²
 - FCE, CAE, CPE, Bulats min. 60, BEC Vantage, BEC Higher (from University of Cambridge ESOL Examinations)
 - ESOL Communicator + Spoken English Communicator; ESOL Expert + Spoken English Expert; ESOL Mastery + Spoken English Mastery (from City & Guilds)
 - ISE II, ISE III, ISE IV (from Trinity College of London)
 - English for Business Level 2, Level 3, Level 4 (from London Chamber of Commerce and Industry Examinations Board)
 - Jetset level 5, Jetset level 6, Jetset level 7
 - Pearson General English Test Level 3, Level 4, Level 5

¹ If not other specified, the validity of the certificate is 5 years.

² IELTS (Overall: min. 6) and Toefl (Overall. Min. 72) will have 2 years of validity compared to the deadline of the Call you are applying for.



- Pearson Academic English Test (minimum score: 42)
- GMAT Test with a minimum score of 580
- having passed the B2 English language exam or higher in another University³
- English as mother tongue;
- Bachelor Degree entirely run in English (to be certified).

The Admission Committee may require an interview in order to verify the English level of the applicants.

Art. 3 Application procedures and deadlines

1. Candidates seeking admission to the selection process must complete the online application form at <http://www.unitn.it/en/apply/master> according to the following procedures.
2. Submission of applications is divided into two sessions, according to the following deadlines:
 - a) **I call:** from **November 20th 2018** to **February 20th 2019** for all students (non-EU citizens living abroad, EU citizens, non-EU citizens currently living in Italy);
 - b) **II call:** from **March 4th 2019** to **June 13th 2019** for EU-citizens and non-EU citizens currently living in Italy.
3. Applicants who are going to take part in the selection within special Agreements, may apply to the Master according to different deadlines and procedures settled in the Agreements.
4. Technical problems in filling out the online application must be immediately communicated by email to main@unitn.it. Applications submitted after the application deadline and/or in different ways will not be accepted.
5. To complete the online application correctly, candidates must upload the following documents:
 - a. a copy of the passport (only pages related to personal information) or the identity card (only for EU);
 - b. copy of Bachelor's Degree certificate, if already awarded ;
 - c. Transcript of records including the list of exams and marks, Grade Point Average. The documents must be in Italian or English;
 - d. CV in English;
 - e. Proof of English proficiency (see Art. 2);
 - f. GMAT/GRE (not compulsory);
 - g. statement of purpose - brief personal statement in English in which the candidate supports her/his application (max. 3000 characters, spaces included);
 - h. two referees contacts chosen by the applicant. Reference letters must be sent via email directly to the Master Manager (main@unitn.it) by the referee(s) selected by the applicant. The applicant has to verify if the referees have sent the reference letter via email to the Master Manager by the deadline. Reference

³ The Admission Committee may require an interview with the applicant during the evaluation process to check the English language knowledge.

letters should not be uploaded to the online application form: they must be sent from the referees' institutional email address (reference letters sent by personal email address will not be considered within the application deadline).

6. Applicants are required to pay an application fee of €15,00 using one of the methods requested during the online application process within the given deadline for applications (**February 20th 2019** for the first call, **June 13th 2019** for the second call). Failing to pay the application fee within the given deadline will automatically lead to the exclusion of the applicant.

Art. 4 Selection and ranking

1. The Admissions Committee is made up of three members and ensures that the selection procedures are correctly observed. The Committee may choose to meet via video conference.
2. The Admissions Committee will evaluate whether candidates fulfil the entry requirements set out in the regulations.
3. The evaluation is carried out by allocating points (up to 100) in accordance with the following criteria:

a. Curriculum studiorum and Curriculum Vitae	Up to 25 points
b. International Certifications	Up to 35 points
<ol style="list-style-type: none"> i. English language proficiency ii. GMAT/GRE 	
c. Statement of purpose, reference letters, overall evaluation	Up to 40 points

If the documents attached to the application do not provide enough information to the Committee, the Evaluation Committee may ask to take an interview.

4. Applicants awarded a score of **50/100 or more** will be considered suitable. Applicants receiving a score lower than 20 in the "section c" will not be admitted.
5. In the event that two or more applicants obtain the same score in the ranking list, preference will be given to the youngest.
6. On completing the evaluation process of each Call, the Admissions Committee will publish the short list one month after the deadline of the Call at the following link: <https://international.unitn.it/main/selection-and-admission>

Art. 5 Admission and enrolment

1. Admitted candidates will be asked to pay an Enrollment confirmation fee of €100 (*one hundred Euro*) within 7 days from the publication of the shortlist to confirm their acceptance of the place. This payment will not be reimbursed in any case.
2. Successful candidates who fail to complete the steps set out in the point above will be considered as having renounced their place. Candidates who intend to renounce their place for whatever reason are required to notify the Committee as soon as possible, by e-mail to main@unitn.it.
3. Should any places become available, the Committee reserves the right to invite other suitable candidates from the ranked list to enroll on the Master's degree up to the number of places available.
4. Non-EU citizens living abroad who apply and pay the Enrollment confirmation fee must pre-enroll at the Italian diplomatic representative in their own country. The pre-enrolment must be submitted by the deadline indicated in the "Italian Government regulations for the enrollment of visa requesting students" document⁴. Pre-enrolment is compulsory in order to obtain the Visa. All candidates are advised to read the procedures that must be followed at: <https://international.unitn.it/node/167>
5. Information about the enrollment to the Master in Innovation Management are available on the Master website.

Art. 6 Tuition fees non-EU citizens living abroad

1. The maximum tuition fees for non-EU citizens living abroad is €10.000 per academic year. Further details are available at: <https://international.unitn.it/node/56>
2. The amount of tuition fees for admitted students can be reduced on the basis of the application score as follows:

Tuition Fees Amount	Application score
Tuition waiver	Application score between 90/100 and 100/100
€ 1.000	Application score between 70/100 and 89,9/100
€ 3.000	Application score between 60/100 and 69,9/100
€ 6.500	Application score between 50/100 and 59,9/100

3. Top scored candidates will be entitled to receive a scholarship from the University of Trento according to the availability of scholarships. Entitled students will be informed by the Master Manager when the acceptance to the Master will be notified. Students who benefit from the scholarship are waived from tuition fees. Students who turn out to be in the "fee waiver" bracket are not necessarily entitled to receive a scholarship from the University of Trento.

⁴ The information will be published in February at the following link: <http://www.studiare-in-italia.it/studentistranieri/>



Art. 7 Tuition Fees for EU-citizens and non-EU citizens currently living in Italy

1. The amount of tuition fees for admitted students is available at the following link <http://web.unitn.it/futuro-studente/iscrizioni/tasse>. The amount can be partially or totally reduced according to the economic situation of the student's family (ISEE).

Art. 8 Transfer from another Master Degree/University

1. Students attending other Master Degree Programs can ask to be transferred to the Master in Innovation Management only in case of positive evaluation by the Admissions Committee after passing the selection. Students can be admitted to the first year only.

Art. 9 Further Information

1. Information concerning the pre-enrolment procedures and academic documentation required for non-EU citizens resident abroad is available at the following link:
<https://international.unitn.it/node/167/>
2. Information concerning the study documentation required for EU citizens with degrees awarded in EU countries other than Italy is available at:
<https://international.unitn.it/node/470/>
3. Information concerning ministerial pre-enrolment procedures and study documentation required for non- EU citizens living in Italy are available at the following link:
<https://international.unitn.it/node/171/>
4. Information about the cost of living in Trento is available at the following link:
<https://international.unitn.it/node/49/>

Art. 10 Data Protection

1. Personal data will be processed according to the GDPR and to the D.Lgs. 101/2018.